

- ✓ Vietnam is in Top Ten of A.T. Kearney's Global Services Location Index (2009, 2011)
- ✓ Ho Chi Minh City on KPMG 'locations to watch' for next outsourcing boom (KPMG Advisory, 2009)
- ✓ Ho Chi Minh City the 5th of Top 50 Emerging Outsourcing Cities (Global Services-Tholons, 2009)

- One of the most stable and secure countries
- Average annual GDP growth of 7-8% during the last 20 years
- Young and well-educated population
 - 60% of 87M population under 30
 - Literacy rate more than 90%
 - 250+K university and college graduates per year
- Large talent pool
 - 50+K ICT graduates per year
 - Supply will continue to exceed demand for many years
- Vietnam emerging as a high technology center
 - Investment by IBM, Intel, Nokia, Samsung, Renesas, Foxcon, Fujitsu, Canon... to develop and manufacture high tech products
- Quality
 - Only top resources are employed
 - Adoption of international quality standards: CMMI, ISO, TL 9000
- Low attrition
 - Less than 10%
- Strong government support
 - Tax, training and education, software and high tech parks, etc.



Who already outsourced to Vietnam?

Intel, Microsoft, Alcatel-Lucent, Siemens, Ericsson, IBM, HP, Oracle, Juniper Networks, Flextronics, Amdocs, Electronic Arts, France Telecom, Nortel, Fujitsu, NTT, Hitachi, NEC, Canon, Renesas, Nidec, Toshiba, etc.

